

# Promising Practices

## ***What is a promising practice?***

“Promising practices” are everywhere. New ideas or refinements of existing ideas are continuously being implemented by State and local programs to educate and help individuals access their programs. Promising practices may involve big or little changes to existing projects to improve service delivery. They may or may not have evidence of positive results from evaluations; in fact, they might just have a general intuitive appeal rather than a proven effect. Promising practices sometimes prompt completely different ideas. Sometimes, promising practices are those “A-ha!” moments — something that makes sense but you did not think significant right away. Unfortunately, practical knowledge in one community that could lead to significant improvements in another often goes unshared.

## ***Who is compiling our promising practices?***

FNS is compiling promising SNAP practices to assist States, local agencies, community and faith-based organizations, and others to share their best ideas.

## ***Why is FNS sharing the practices?***

The collection of promising practices is an effort to find and share outreach or customer service models that can help increase participation in SNAP. Through this collection of promising practices, timely information on program and policy innovations is disseminated so that all stakeholders may benefit from the experiences of their peers across the country. The sharing of ideas can stimulate program changes, spark creative exchanges, and serve as a launching pad for the next generation of program innovations. It can inspire a dynamic examination of ways to improve service delivery systems for people eligible for, applying for, and participating in SNAP.

## ***Whom can I contact for more information?***

The project contact person listed by each promising practice can provide further information. FNS has developed an informal process of collecting promising practices and updates the Web site continually so check back often.

## ***How can I share my promising practice?***

Submit your practice to FNS. Tell about something new you did or how you put an innovative twist on an existing idea. Go ahead and brag about the response you received — from your co-workers, managers, or your customers. This is an opportunity to shine while you give others ideas to improve or develop their projects. Worried that your idea may not be new? Not to worry; something that is “old hat” to some may be a complete revelation to others.

## ***Are you looking for a new idea?***

On the Web site, you will find information that you can use in your own project. You can learn about promising practices from around the country as well as from other programs.



**Promising Practices  
are Online**

Go to: [www.fns.usda.gov/snap/outreach](http://www.fns.usda.gov/snap/outreach)  
and click on “Promising Practices.”

### ***Who can use the Web site?***

The Web site is for State and local SNAP agencies as well as Federal/State program staff, volunteers, community members, policymakers, funders, researchers, or anyone else who wants to develop a project or improve the quality of their existing programs.

## **Some Examples Of Promising Practices**

### **Media Outreach**

- **Vermont** Partnering with Vermont Campaign to End Childhood Hunger and Vermont Grocer's Association, the State SNAP agency held a press conference at a supermarket to announce changes in SNAP that make it easier to apply.

### **Developing Partnerships**

- **California** In partnership with the local food bank, Alameda County Social Services facilitated periodic SNAP outreach trainings for organizations interested in helping their own clients apply for SNAP benefits. Participants received a training manual complete with tools and resources to help them get started in their own SNAP outreach efforts.
- **California** Alameda County Food Bank provided on-site "Food Stamp Enrollment Clinics" for clients of other community-based organizations. Bilingual staff from the food bank prescreened clients for potential eligibility and assisted them in completing the application.
- **Connecticut** The State agency sent mailings to soup kitchens, food pantries, and shelters to ask them to make SNAP applications and information available to their customers.
- **New York** The Korean Grocers Association in New York City published SNAP information in Korean.
- **Pennsylvania** Pathmark grocery stores in underserved areas of Philadelphia hosted eligibility prescreening events.
- **Virginia** Americorps volunteers in rural counties of the State went door-to-door to provide information on SNAP. They talked to people about SNAP benefits while grocery shopping, hosted outreach gatherings, prescreened for potential eligibility, and helped complete application forms.

### **Using PSAs**

- **California** The Food Bank of Santa Cruz and San Benito Counties aired television ads to market the nutrition and health benefits of SNAP.
- **California** The Food Bank of Santa Cruz and San Benito Counties developed a 5-minute video in English and Spanish that answers 12 commonly asked questions about SNAP benefits. The video was distributed to health and social service agencies on California's central coast.